

TURNING POINTS BY RANDY SHUSTER

Mike Jones
-
Dick Kaplan

Tahji Jones



Michael Jones

- ▣ **Title: CEO, Clover Capital Management Inc.**
- ▣ **Age: 52**
- ▣ **Home: Pittsford**
- ▣ **Education: B.A. in biology and psychology, University of Rochester, 1976**
- ▣ **Family: Wife, Diane; daughter, Kelly, 26; son, Alex, 24**
- ▣ **Hobbies: Fly fishing, tennis, hunting, wine**



Michael Jones

- ▣ “ Make the most of yourself, for that is all there is of you” - Ralph Waldo Emerson
- ▣ Mentors: Professor Joel Thinnes & Dr. Horton
 - Mike admired Dr. Horton because he was a central figure in his community.
 - Joel Thinnes pushed Mike to work harder and strive for the best.
- ▣ Through Mikes mentors he was given the desire achieve his goals while overcoming obstacles



Dick Kaplan

- ▣ **Title: President & CEO, of Pictometry and recently Torvec**
- ▣ **Home: Henrietta**
- ▣ **Education: MCC & University of Buffalo**
- ▣ **Hobbies: Writing, Politics**



Dick Kaplan

- ▣ “Nothing in the world can take the place of persistence... Persistence and determination alone are omnipotent.” - Calvin Coolidge
- ▣ On Dick’s way to success he learned many important lessons on being a more effective businessman.
 - His father showed him how reputation is key
 - A mentor told him that, “ successful businessmen promote themselves and their products”
 - A friend told him that, “if you’re going to work, do something with a huge potential”